

PRICING POLICY

Under the present policy, NAMSA must not pay more for material or services than any member government would pay. The reason for this policy is that procurement by NAMSA is for the Armed Forces of NATO countries. Therefore, prospective contractors are requested to answer the following questions.

QUESTION TO BE ANSWERED BY FIRMS OFFERING ITEMS TO BE MANUFACTURED IN NATO COUNTRIES

Is your pricing policy such that you will not quote to NAMSA higher prices than you would quote to the Government of the country in which you are established or to other NAMS member governments for similar quantities under similar conditions? (Do not consider rental charges for use of government-owned tooling for which NAMSA will obtain a waiver).

YES

NO

If not, please explain why not, and indicate extent of difference.

QUESTIONS TO BE ANSWERED BY FIRMS THAT ARE SUBSIDIARIES, LICENSEES, REPRESENTATIVES AND/OR EXCLUSIVE DISTRIBUTORS

a) On items offered that will be manufactured in another NATO Country, does your parent company, or the firm which you represent, quote to you not higher prices than it would quote to his government for similar quantities under similar conditions?

YES

NO

If not, please give details including the names of the companies concerned, and explain the origin of the difference.

b) Will you quote to NAMSA prices not higher than those quoted to you by your parent company or the firm which you represent?

YES

NO

If not, please furnish detailed information including percentages added to prices, and state the reason why these were added.

QUESTIONS TO BE ANSWERED BY FIRMS HAVING SUBSIDIARIES, LICENSEES, REPRESENTATIVES, EXCLUSIVE DISTRIBUTORS IN ANOTHER NATO COUNTRY

a) Do you quote to that licensee, representative, subsidiary, etc. not higher prices than you would quote to your own government for similar quantities under similar conditions?

YES

NO

If not, please explain, and state whether you are willing to quote such prices directly to NAMSA. (Attach list of all your foreign Licensees, representatives or subsidiaries, etc. or state if you have none.)

b) Are you willing to quote prices to NAMSA for items manufactured by you and also manufactured abroad under your licensing agreement?

YES

NO

NAME OF FIRM

SIGNATURE
(Typed Name and Title)

DATE